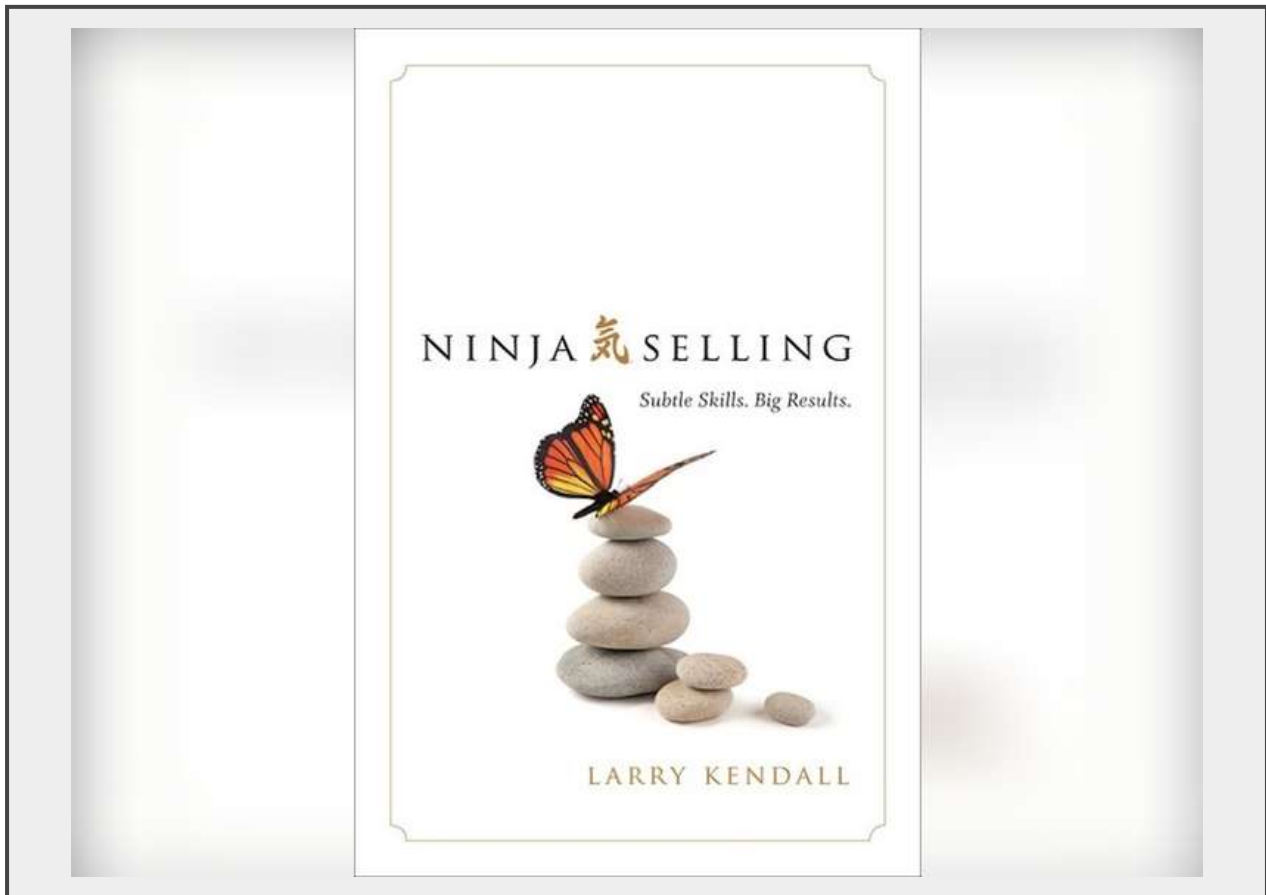


Sale Name: July 31 Auction

LOT 99 - Ninja Selling: Subtle Skills. Big Results. 9



Retail Price 9

Condition Other (see details)

Description

Ninja Selling: Subtle Skills. Big Results. 9

Title: Ninja Selling: Subtle Skills. Big Results. Condition: Other \$9 2018 Axiom Business Book Award Winner, Gold Medal Amazon Best Seller in Sales & Selling and Consumer Behavior Stop Selling! Start Solving! In Ninja Selling, author Larry Kendall transforms the way readers think about selling. He points out the problems with traditional selling methods and instead offers a science-based selling system that gives predictable results regardless of personality type. Ninja Selling teaches readers how to shift their approach from chasing clients to attracting clients. Readers will learn how to stop selling and start solving by asking the right questions and listening to their clients. Ninja Selling is an invaluable step-by-step guide that shows readers how to be more effective in their sales careers and increase their income-per-hour, so that they can lead full lives. Ninja Selling is both a sales platform and a path to personal mastery and life purpose. Followers of the Ninja Selling system say it not only improved their business and their client relationships; it also improved the quality of their lives. Read more

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